

## FINANCING OPTIONS

Choose from loan programs designed to help make buying a home and coming up with a down payment more affordable. Ask a representative for details.

## **HOME LOAN TYPES INCLUDE:**

## Fixed-Rate Loans

- Monthly payments remain unchanged for the life of the loan.
- Available in terms from 10 to 30 years.

## Adjustable-Rate Loans

- An initial fixed rate period of either 1, 3, 5, 7, or 10 years. Rates will then adjust annually.
- 15- and 30-year loans.
- 2% annual and 6% lifetime adjustment caps prevent your payment from rising dramatically later.
- Can be a good option if you plan on owning your home for less than 10 years.
- 5% down payment required for initial fixed rate periods of 5, 7, and 10 years; 10% down payment required for 1 and 3 years.

# Construction/Completion or Construction/Permanent Loans

- Enjoy only one application and one closing.
- 12-month rate lock, which applies to *both* the construction period and your long-term loan.
- Construction/Completion loan makes one large payout when the home is done usually to the builder.
- Construction/Permanent loan has payouts at four different stages during construction.

## Bridge Loans

- Enables you to use the equity in your current home as a "bridge" between two home loans, allowing you to buy a new home before you've sold your current home.
- Offered as a 3- or 6-month single pay note, for up to 90% of the appraised value, minus your first mortgage balance.

## Applying is Easy

When you're ready to schedule your free preapproval appointment, just call 1.800.633.7077, ext. 33424.



## FLEXIBILITY... AFTER YOU CLOSE

If you apply a lump sum of \$5,000 or more toward your principal balance, you *may* qualify to reduce your monthly payment without the expense of refinancing. Your term and rate will remain the same. However, be sure to ask for more details.

With a **Home Equity Loan** or **Credit Line**, you can borrow against the investment in your home without the expense of refinancing. It can be a perfect way to finance home improvements, consolidate debt — anything you want or need.

### ADDITIONAL RESOURCES

## GO TO CEFCU.COM TO:

- Estimate payments for specific loan amounts or determine a potential price range for a home, based on payment amount, using convenient calculators.
- If you're a member, apply online through our Home Loan Center.
- Check current rates and get additional details on your CEFCU<sup>®</sup> Home Loan options.

## **Ask About Insurance**

Licensed Insurance Agents made available through CEFCU Financial Services®, Inc.† (CFS), a wholly-owned subsidiary of CEFCU, offer excellent values on Auto and Homeowners Insurance.

Receive quotes from up to four different insurers with a single call! And, be sure to ask about potential discounts for multi-policy, non-smoker, new home, and more.

Get more details or ask for your no-obligation quote or appointment with a CFS Insurance Agent today. Simply call 1.888.445.3320.

\*Insurance products available through CEFCU Financial Services, Inc. (CFS) are: NOT a deposit; NOT insured by the National Credit Union Share Insurance Fund, the NCUA, or any other governmental agency or deposit program; NOT obligations of, or guaranteed by, CEFCU, CEFCU Financial Services, Inc., or any affiliated entity.



### MAKING YOUR PAYMENTS

Your payments will be due on the first of the month, with a 15-day grace period.

Making payments is easy, too. You can set up automatic transfers from one of your other CEFCU accounts or make payments through CEFCU On-Line® or Mobile Banking, Fast Track Teller machines, by phone, in person at any Member Center, or by mail.

Want to estimate an exact payment for your situation? Simply call a CEFCU representative at 1.800.633.7077 or use the loan calculators available at **cefcu.com**.

## BUYING A NEW HOME? REFINANCING YOUR CURRENT ONE?

Either way, CEFCU makes it easy to *borrow smarter*, with great rates and friendly help every step of the way. As a CEFCU member, you'll benefit from valuable service, helpful information, and money-saving options, like:

## Free Preapproval for a Competitive Edge

It's the best way to know exactly how much you can spend, so you can focus on finding your home — not your financing. Plus, your offer will be stronger, since preapproval confirms to the potential seller you're ready and able to buy.

## No Markups or Junk Fees

CEFCU doesn't add hidden fees or mark up third-party costs, like a title search or an appraisal. The price you ultimately pay is the actual cost for the loan.

## Local Service and Fast Approval

CEFCU approves applications quickly, with same-day approval in many situations. Plus, you deal with local people — from application all the way to final payment. So, you'll always know exactly who to call when you have questions.

## 60-Day Rate Lock

If interest rates rise between your application and closing dates, your locked rate will not change. If rates go down, you can simply pay a \$350 re-lock fee for the lower rate.\* Just contact CEFCU while the lower rate is available, prior to closing.

## Lower Private Mortgage Insurance (PMI) Costs

Costs for PMI through CEFCU are less, on average, than PMI on loans through other lenders.

\*This fee is not applied toward your loan's closing costs. Re-locking may affect or delay your closing date.



# Ready to move? CEFCU's here to help.

For questions or to schedule your appointment with a Home Loan Representative, please call 1.800.633.7077, ext. 33424 or visit **cefcu.com/myhome**.











