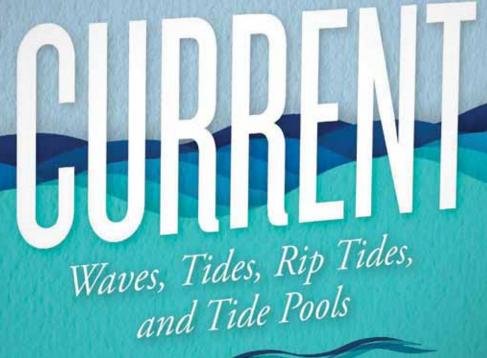


Waves, Tides, Rip Tides, and Tide Pools



DAVID ECCLES SCHOOL OF BUSINESS



By Natalie Gochnour

Prologue

Intentionally provocative

My job is to make you think

Reasonable people can disagree

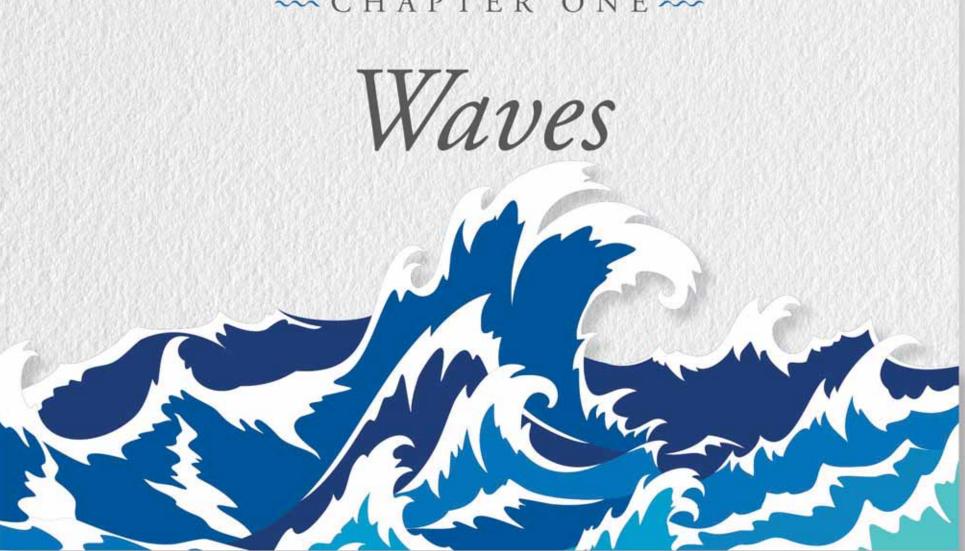
Inflection point



"Politicians don't start parades. They find them, run up front, and march in them."

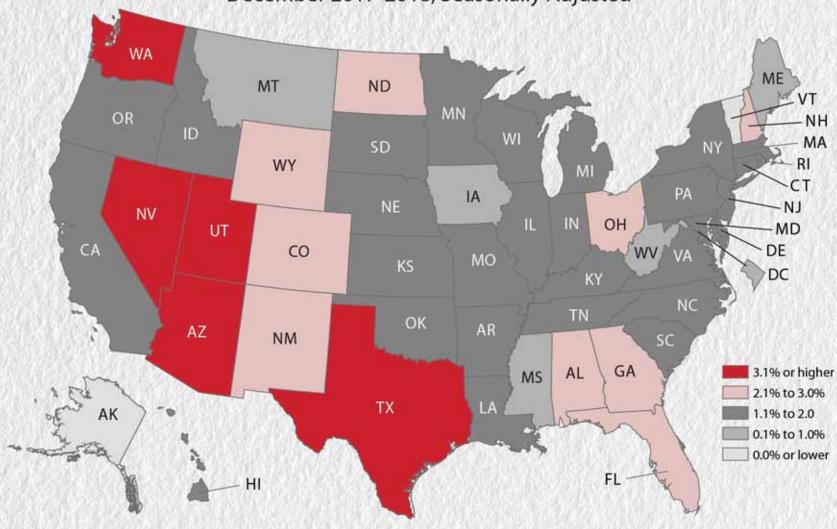
Arthur Brooks

~~ CHAPTER ONE ~~



Job Growth by State

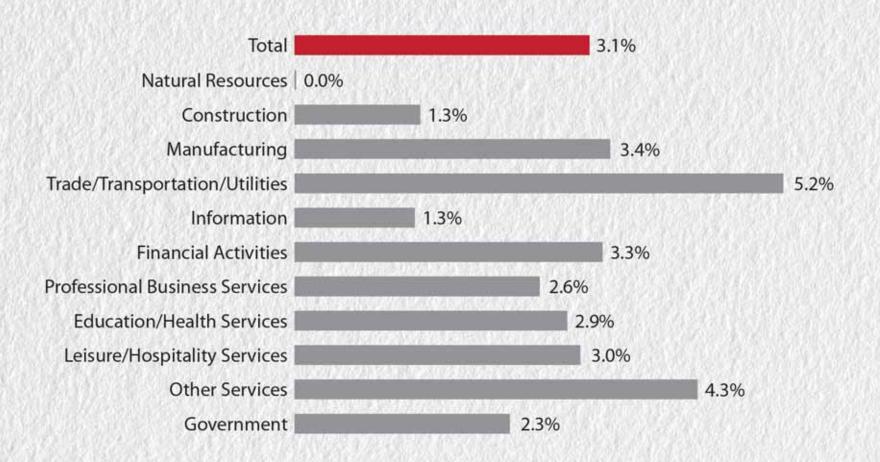
December 2017-2018, Seasonally Adjusted



Source: Bureau of Labor Statistics

Utah Job Growth by Industry

December 2017-2018



Source: Utah Dept. of Workforce Services

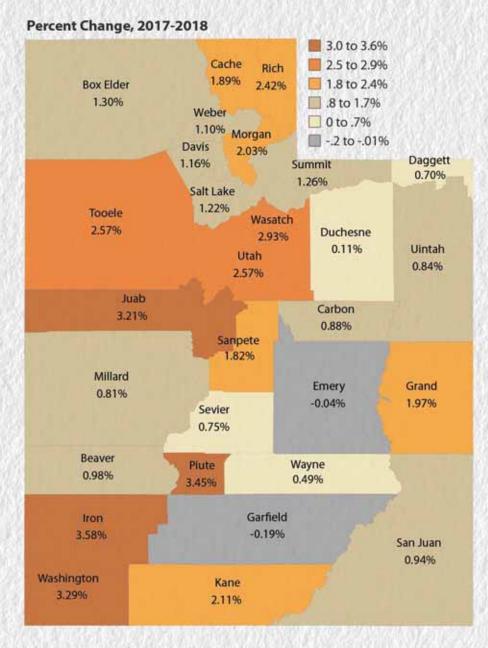
Major Construction Projects

Underway or planned in Utah, 2018-2022

Project	Estimated cost
Salt Lake City International Airport	\$3.7 billion
State highways and roads	\$1 billion
Utah State Prison	\$700 million
Four school districts' bonding for new and renovated schools	\$600 million
University of Utah Ambulatory Health and Education Complex .	\$400 million
Convention center hotel	\$337 million
Park Avenue (Sugarhouse)	\$150 million
BioFire office building west SLC	\$99 million

Source: Kem C. Gardner Policy Institute

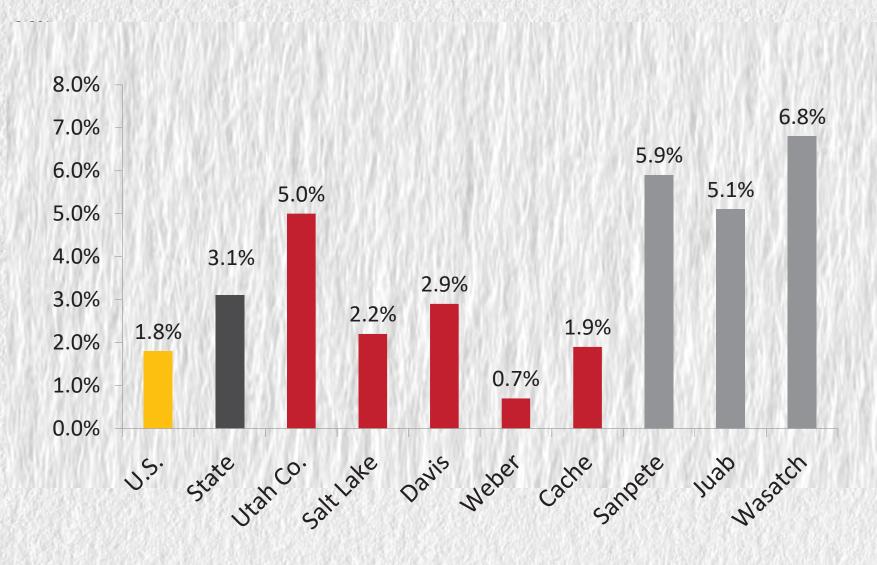
Utah Population Growth



Source: Utah Population Committee, Kem C. Gardner Policy Institute

Employment Growth by Select Counties

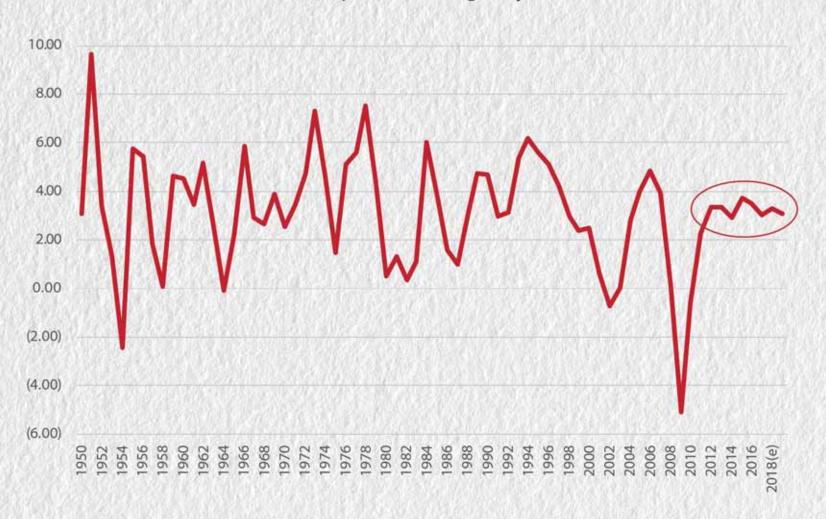
December 2017-2018



Source: Bureau of Labor Statistics

Utah Economic Cycles

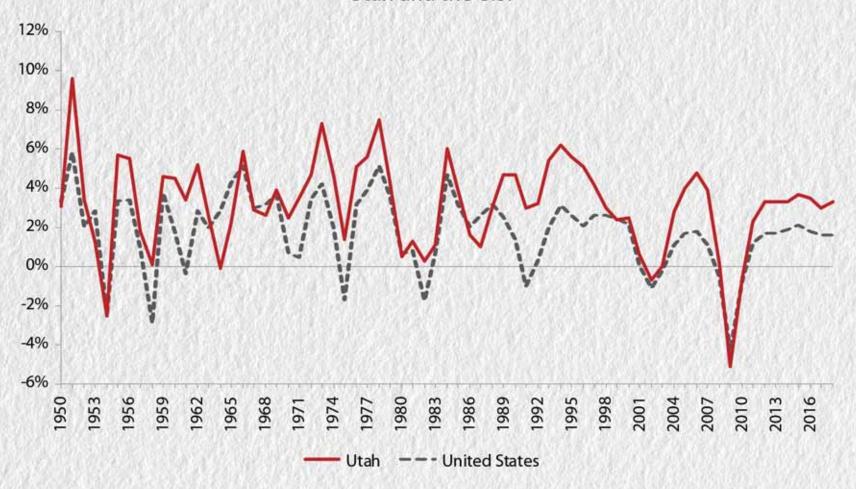
Annual percent change in jobs



Source: Utah Department of Workforce Services

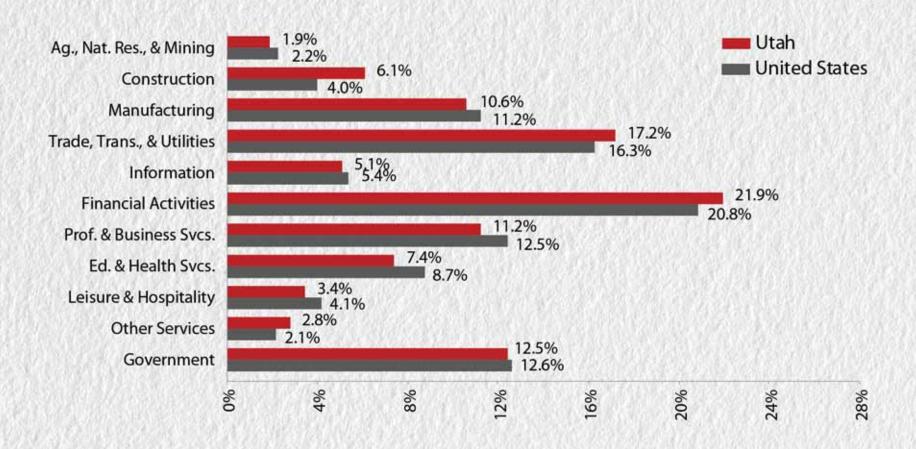
Annual Job Growth

Utah and the U.S.



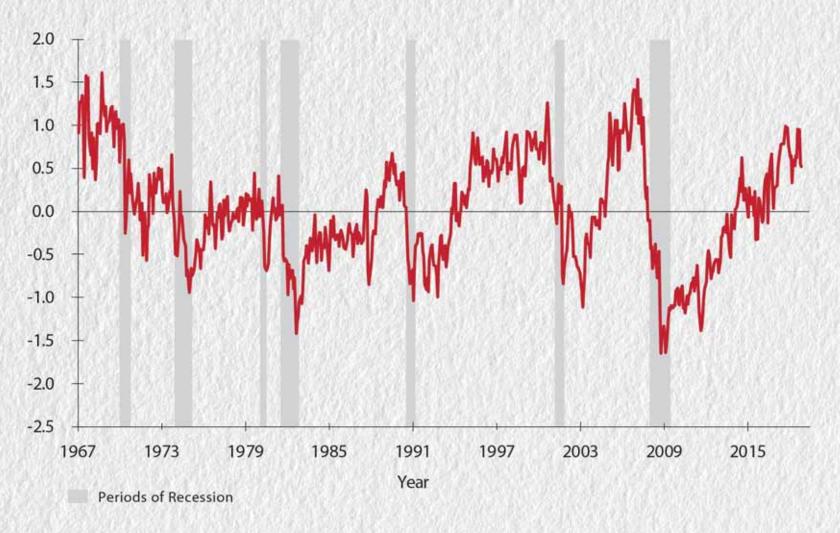
Source: Utah Department of Workforce Services

Gross Domestic Product by Industry



Source: Bureau of Economic Analysis

Animal Spirits Index



Note: Index includes S&P 500 index, Conference Board Consumer Confidence Index, yield spread and economic policy uncertainty index. Source: Wells Fargo Securities.

Utah CEOs Less Optimistic

What is your expectation for the economy six months from now?



Source: Utah CEOutlook Confidence Index

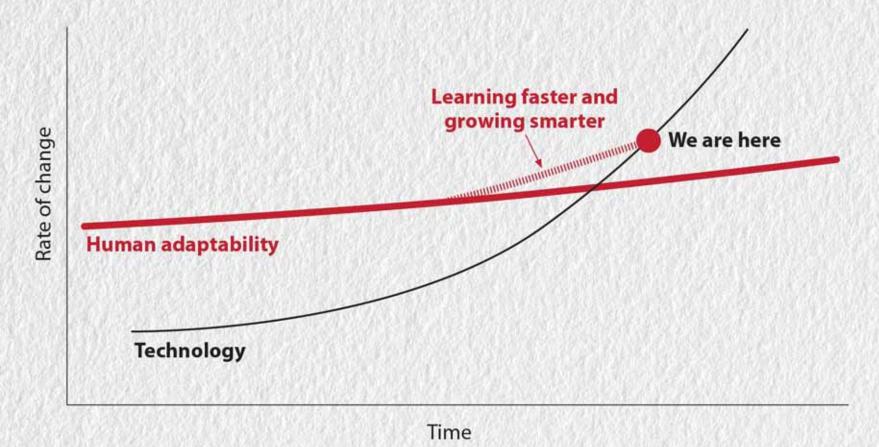
~~ CHAPTER TWO~~

Tides



Dizzying and Accelerating Technological Change

If we enhance our ability to adapt even slightly it will make a significant difference.



Source: Thank You For Being Late, Thomas L. Friedman

Linear Progess

Chevrolet Impala, 6 cylinder

	1958	2016
Price (\$2016)	22,231	28,400
Horsepower	145	305
Top Speed	95 mph	155 mph
0-60	14.2 seconds	6.3 seconds
Miles per Gallon		22

Exponential Progess

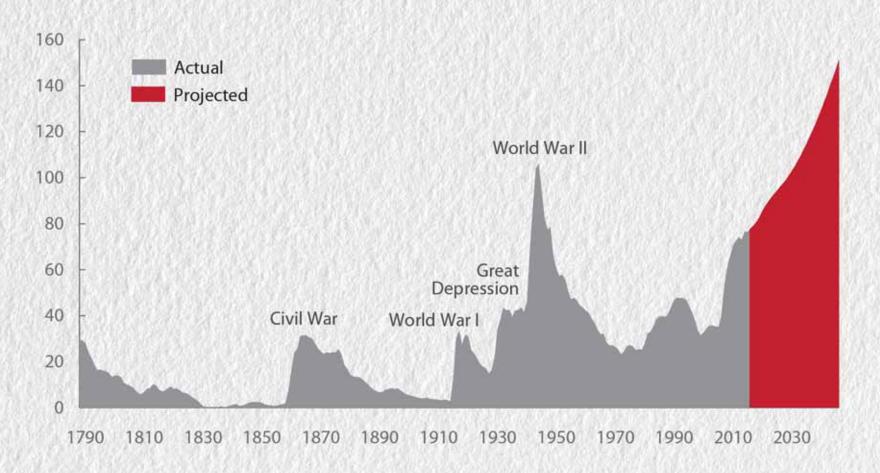
Volkswagen Beetle

	1971	2016
Price (\$1971)	2,050	0.04
Top Speed	90 mph	. 300,000 mph
Miles per Gallon	30	2,000,000

Computing Power, Memory, Storage, Sensors, Networking

Crushing Burden of Debt

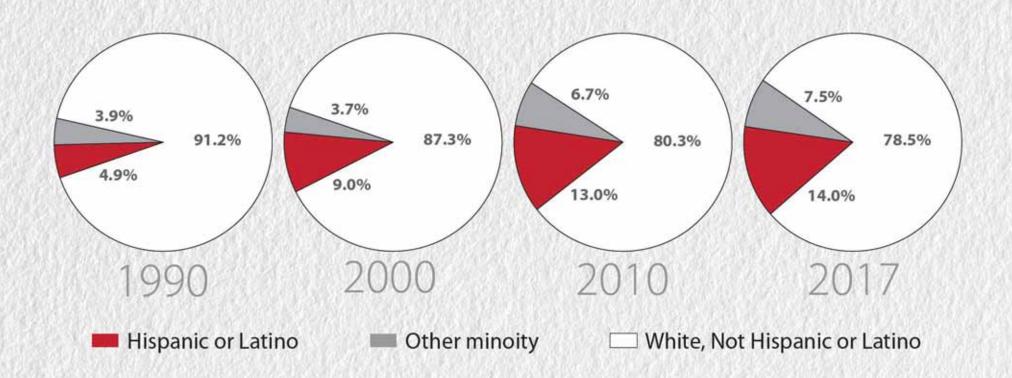
U.S. Debt held by public as a share of economy



Source: Congressional Budget Office 2018 long-term budget outlook

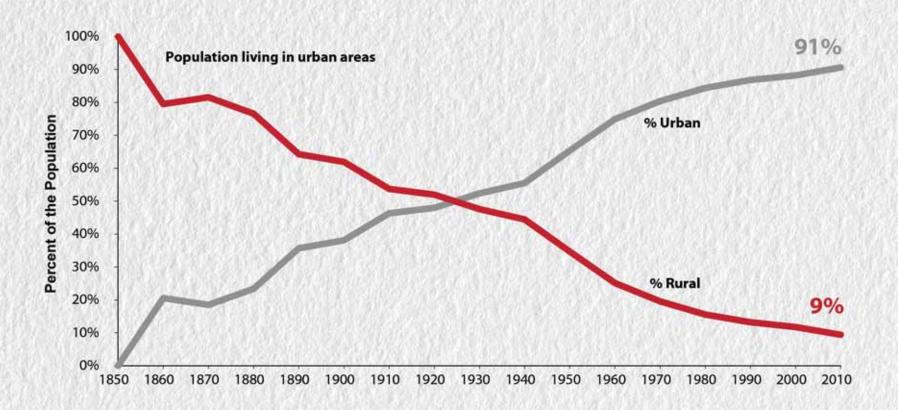
The Changing Face of Utah

Minorities' share of population more than doubled in past 25 years



Sources: U.S. Census Bureau, Population Division and U.S. Census Bureau, Decennial Census

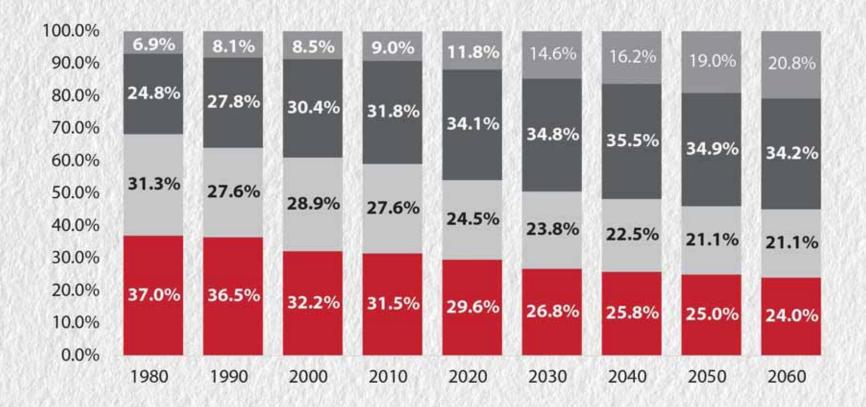
Urban States Have Urban Challenges



Source: U.S. Census Bureau

Graying of Utah

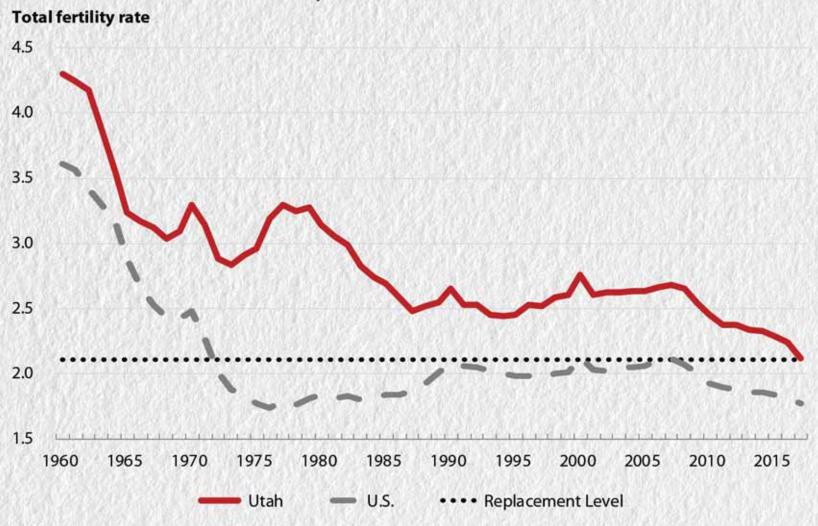
The polulation aged 65+ increases from approximately one in 10 today to one in five over the next 40 years.



Sources: U.S. Census Bureau Decennial Census and Kem C. Gardner Policy Institute

Oh Mother, Where art thou?

Total fertility for Utah and the United States



Source: National Center for Health Statistics

~~ CHAPTER THREE ~~

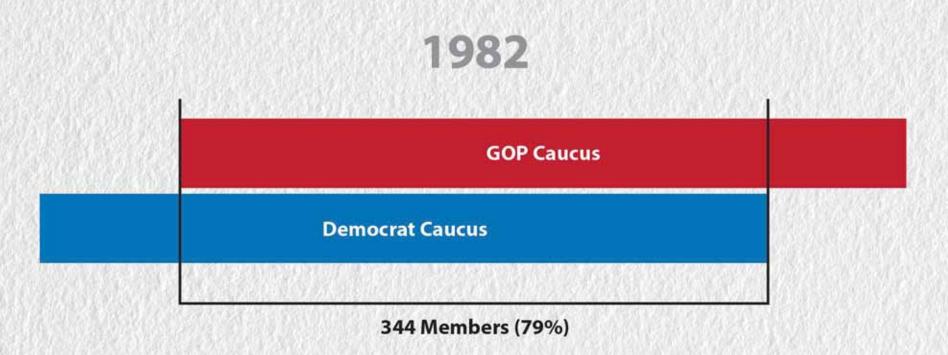
Rip Tides



"The thing that worries me is that the attacks on these institutions...you are really attacking the rule of law and the checks and balances... the worry is do the people themselves really understand how troubling this is... where in a riptide it could really roll us over."

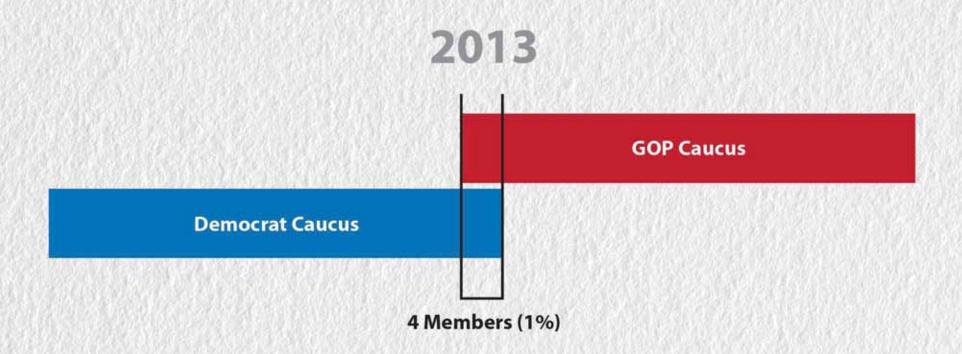
Doris Kearns Goodwin, Meet the Press, 11/25/18

Make-up of House of Representatives



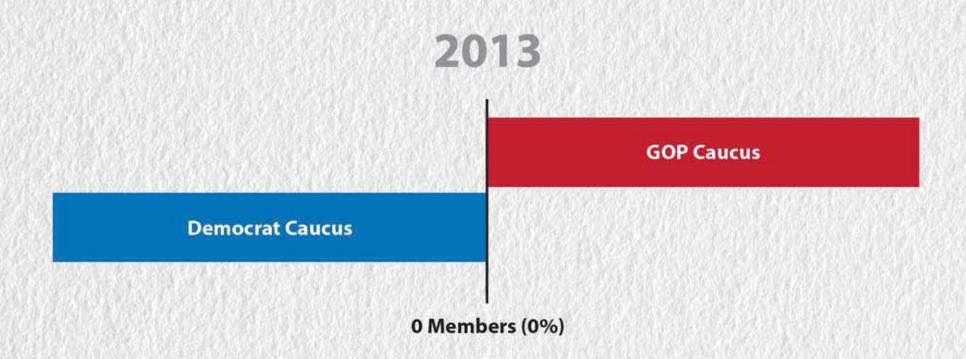
Source: National Journal Vote Rankings from a presentation by Mehlman Vogel Castagnetti

Make-up of House of Representatives



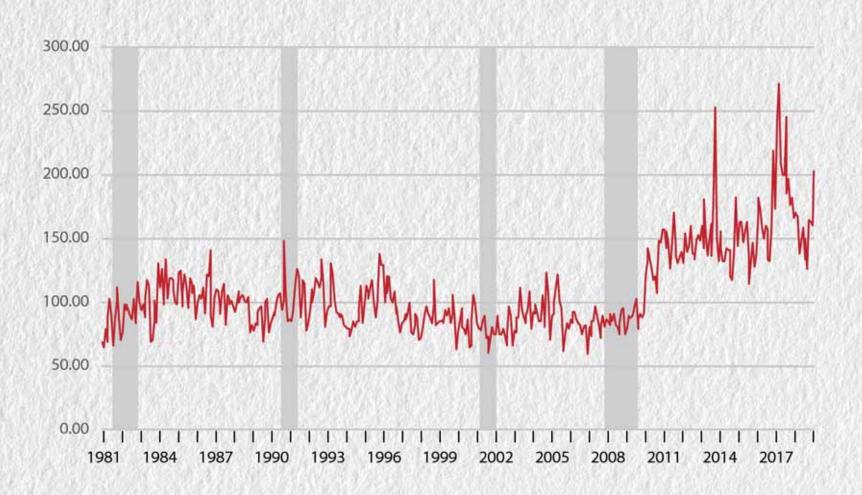
Source: National Journal Vote Rankings from a presentation by Mehlman Vogel Castagnetti

Make-up of U.S. Senate



Source: National Journal Vote Rankings from a presentation by Mehlman Vogel Castagnetti

Partisan Conlict Index



Notes: Average of 1990 = 100. Shaded areas indicate NBER recessions. Source: Federal Reserve Bank of Philadelphia "Trump is telling people something is rotten in the state of America.

The message resonates because the rot is there."

Roger Cohen, New York Times Columnist

"He has an advantage on me.

He can say everything he knows about any subject in 140 characters, and I can't."

George Will

"If America becomes a predator on all the treaties, multilateral institutions and alliances holding the world together; if America goes from being the world's anchor of stability to an engine of instability; if America goes from a democracy built on the twin pillars of truth and trust to a country where its acceptable for the president to attack truth and trust on a daily basis, watch out:

Your kids won't just grow up in a different America.

They will grow up in a different world."

Thomas Friedman, New York Times, 12/24/18

~~ CHAPTER FOUR~~

Tide Pools



Fourth Industrial Revolution

"The convergence of digital technologies with breakthroughs in materials science and biology means that we are seeing the emergence of entirely new ways in which to live. In both subtle and explicit ways, technology is also changing what it means to be human."

Marc. R. Benioff, Chairman and CEO Salesforce



Airport Rebuild



Inland Port



Point of the Mountain



2030 Olympic Winter Games

"Although we come from diverse backgrounds and experiences, we can work side-by-side, sunup-to-sundown, with the spirit of cooperation to lay a foundation for our future prosperity."

Gov. Gary Herbert

Kem C. Gardner Policy Institute

Thomas S. Monson Center | 411 E. South Temple Street Salt Lake City, UT 84111 | 801-585-5618 | gardner.utah.edu

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