

Annual Report 2021

# NEIGHBORHOOD BANKING.

Here matters.

We are your neighbor.

We live here, work here and help here too.

## CHAIRPERSON'S MESSAGE

Since our humble beginnings, we have continued to make a difference in the lives of our members and communities. Even with two very challenging years behind us, the Credit Union has continued to grow, reaching over \$680 million in assets. On behalf of the Board of Directors, I would like to thank our valued members for their continued support and loyalty.

The year 2021 also marked a year of significant change. Craig Weber, the Credit Union's CEO of over 20 years, announced his plans to retire in 2022. We wish him all the best in his retirement and we are grateful for his years of service and the profound impact he has made. During his tenure, the Credit Union's loan portfolio grew by more than \$230 million and assets increased from \$290 million to over \$680 million, all while maintaining the safety and soundness of the Credit Union. In addition, under his leadership, the Credit Union introduced mobile banking, mobile wallets and video banking along with many other products and services designed to support our members and their needs.

While Craig accomplished so much in his time as CEO and he will be truly missed, we are confident that we will find a new leader who will continue to help the Credit Union grow and meet the changing needs of our membership. Our comprehensive search is well underway and we look forward to announcing Commonwealth's next CEO very soon.

As we look toward the future, we will continue our focus on the financial health and wellness of our members and communities as well as meeting our members' needs for a convenient and easy banking experience. We are very proud of the accomplishments and strides the Credit Union continues to make and we thank our management team and employees for their dedication to making a positive impact on our members and communities.



MICHAEL F. FILICE, JR.  
Chairperson, Board of Directors



## PRESIDENT'S MESSAGE

While 2021 was yet another challenging year due to the pandemic, we remained focused on what is most important to the Credit Union—our members and employees. We are so grateful to our dedicated employees and we greatly appreciate our loyal members.

Throughout the past year, we continued to focus on the financial health and wellness of our members, employees and communities. The Credit Union processed and funded over \$230 million in loans and advances, increased assets to over \$680 million and demonstrated its financial safety and soundness by maintaining a net worth ratio of 8.54%.

From the reopening of our newly remodeled Tennant branch office to our mobile app enhancements, along with the launch of a new phone system and new Call Center capabilities, these significant enhancements to our delivery channels this past year were designed to better serve you, our valued members. Last year we also introduced our early release payroll deposit program so member payroll deposits will be available to members as soon as they are posted to their account rather than holding those funds until the effective date of the deposit. Additionally, we launched a new Home Equity Line of Credit product with a 24-month introductory rate to provide members with more options for financing larger expenses.

As always, our commitment to making a positive impact in our community continued to be strong. Many of our community activities incorporated financial health offerings ranging from financial wellness segments being aired on local radio stations to sponsorship of the Annual Financial Literacy Bee for local students. We continued to find creative ways to positively impact our community through educational seminars, community events and giving back through charitable giving programs such as donations to Second Harvest Food

Bank and Cecilia's Closet and Food Pantry. In 2021, we also awarded 21 educational scholarships to local high school seniors and 7 grants to charitable organizations.

Our commitment to our members and communities is underscored by the recognition we received in 2021. CommonWealth was awarded the Best of the Best Award for our Consumer Loan Experience by our member experience survey partner. Plus, we were so honored to be named the Best Place to Bank for the sixth year in a row by the Morgan Hill Times!

As I bid a fond farewell to CommonWealth in 2022, a place that I have called home for over 27 years, I would like to thank you for the privilege of serving you throughout this time. I know the Credit Union will continue to thrive because of the trust you have placed in us over the years, and the continued commitment of our employees to serving your financial needs.

Sincerely,



CRAIG WEBER  
President/CEO

*"As I bid a fond farewell to CommonWealth in 2022, a place that I have called home for over 27 years, I would like to thank you for the privilege of serving you throughout this time."*

—Craig Weber



## MAKING A DIFFERENCE

In 2021, we continued to enhance our delivery channels and provide financial wellness tools and resources to meet member needs and preferences. We also continued to support our local communities in a variety of ways.

### CHANNEL ENHANCEMENTS

- Tennant Branch Remodel
- New Mobile App Features
- Phone System Upgrade

### PRODUCTS & SERVICES

- Early Release Payroll Deposits
- 24 Month Intro Rate HELOC
- Financial Education & Resources

### COMMUNITY ENGAGEMENT

- FinLit Radio Program
- Financial Literacy Bee
- Scholarships & Grants
- Special Events & Volunteering

### AWARDS

- Best of the Best - Consumer Loan Experience
- Best of Morgan Hill

*"Online Banking is reliable and easy to use. Branch personnel is always friendly and polite. Telephone communication is answered by a live person who is always helpful. Keep it up!"* —Dale K.

## TENNANT BRANCH REMODEL

*"Friendly bank, excellent service, small enough to feel comfortable, not some sprawling bank with so many windows, and so many staff walking around. Feels warm, safe, modern decor, not overdone. I like the new upgrade, excellent colors, and the layout seems very efficient, so I've already told one friend about the bank, suggested that the person drop in and check it out."* —Genie P.



## 2021 FINANCIAL PERFORMANCE

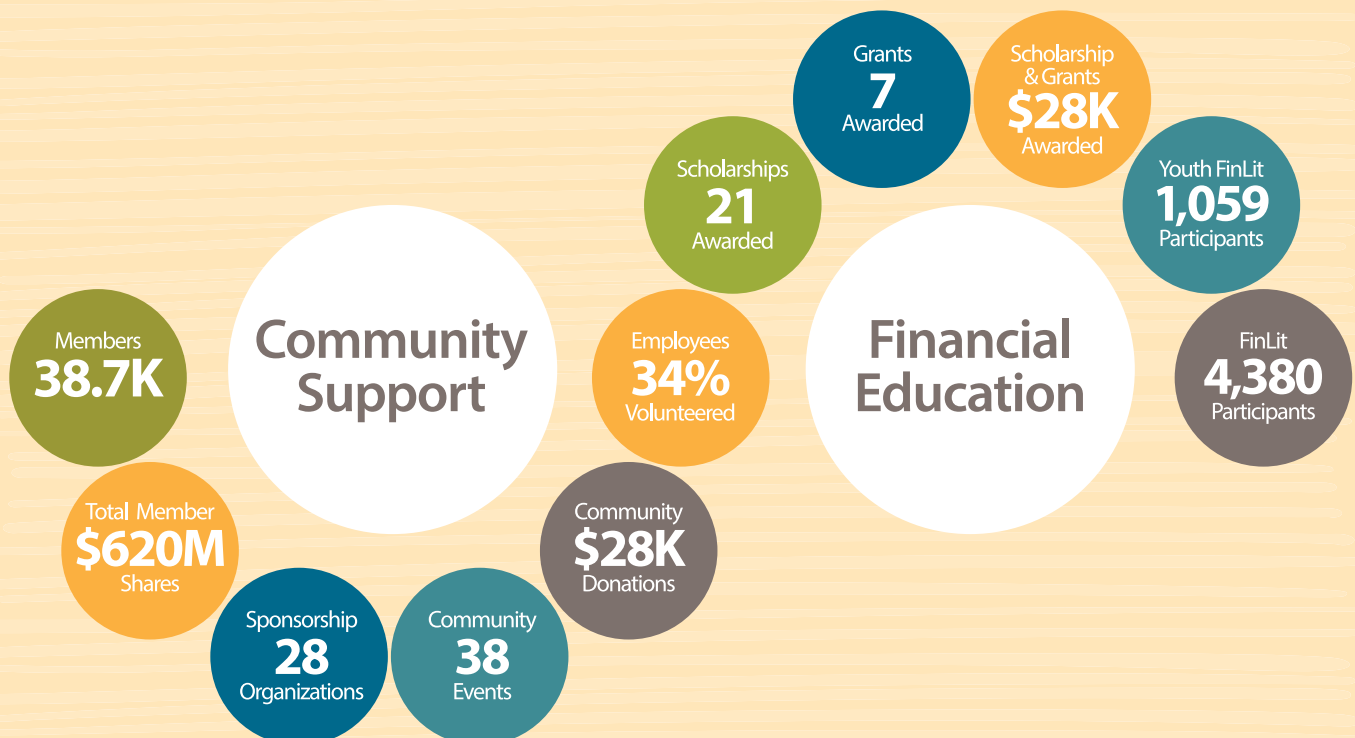
Statement of Financial Condition	2021
<i>Assets</i>	
Cash	\$5,227,368
Investments	217,313,242
Total Loans	419,897,088
Allowances for Loan Losses	(2,569,569)
Other Assets	41,890,940
<b>Total Assets</b>	<b>\$681,759,069</b>
<i>Liabilities &amp; Equity</i>	
Other Liabilities	\$3,344,103
Total Member Shares	620,053,902
Capital	58,361,064
<b>Total Liabilities and Equity</b>	<b>\$681,759,069</b>

Statement of Operations	2021
Total Income	\$22,428,956
Total Operating Expenses	(19,251,933)
Provision for Loan Losses	67,056
Cost of Funds	(656,665)
<b>Net Income</b>	<b>\$2,587,414</b>

Unaudited. Audited financial statements are available upon request by calling (800) 564-1588.

"Online banking and paying bills on time were never a problem. And it gives me easy access to check on what I paid when I do store or online purchases. It's very convenient." —Angustia V.

## 2021 CommonWealth By the Numbers



## BOARD OF DIRECTORS

**MICHAEL F. FILICE, JR.**  
Chairperson

**JAMES CRAWFORD**  
Vice Chairperson

**ALBERT BALAGSO**  
Secretary

**LARRY CHAMBERS**  
Treasurer

**LILY LIM-TSAO**  
Director

**ANNA LE**  
Director

**BARRY SCHIMMEL**  
Director

## SUPERVISORY COMMITTEE

**DAVID HOOK**  
Chairperson

**JENNIE MICKO**  
Vice Chairperson

**PAVEL KOVAR**  
Secretary

## SENIOR MANAGEMENT TEAM

**CRAIG WEBER**  
President/CEO

**VIKTORIA EARLE**  
Chief Financial Officer

**SAM TUOHEY**  
Chief Operating Officer

**LISA BROWN**  
Vice President of Human Resources  
and Administration

**CHRISTOPHER CAPUTO**  
Vice President of Lending

**JENNIFER D'AMICO**  
Vice President of Marketing

**SYLVIA GRANGER**  
Vice President of Retail Services

**VAL OVROOTSKY**  
Vice President  
of Information Technology

**MANUEL CARINO**  
Assistant Vice President  
of Information Systems and Security

**AMY CIMORELLI**  
Assistant Vice President  
of Human Resources

**EILISH PERRY**  
Director of Compliance



 **COMMONWEALTH**  
central credit union  
(800)564-1588 • [wealthcu.org](http://wealthcu.org)

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